



convergenceSM consulting

Better Servicing the Pharmaceutical Sector

by

**Exclusively Providing Environmental, Health, Safety and Social (EHS²) Management Services
and Specializing in Global Projects for Multinational Pharmaceutical Companies**

Here's what our pharmaceutical clients are saying about us:



"convergence has participated in our EHS compliance audit program for the last three years, involving 48 audits in 23 different countries. They provide the in-country auditor(s) and in many cases E or HS management system auditors. The audit services are consistently high quality and the auditors professional."

*Corporate Audit Manager
Confidential Client – Pharmaceutical Sector*

"convergence provides me with better candidate auditors on a global scale than any other consulting firm."

*Compliance Manager, Corporate EHST Audits
Confidential Client – Pharmaceutical Sector*

"Integrating sophisticated corporate EHS standards into an acquired organization and bridging cultural differences is always a challenge. convergence helped us to successfully achieve this objective: through modifying Corporate standards to the German business culture, integrating German EHS regulations and increasing the awareness of local management to Corporate's expectations."

*Christian Letmathe, Director EHS
Baxter Oncology GmbH, Germany*

convergence has, since its formation in 2001, focused on servicing the global EHS² needs of the pharmaceutical sector. We have offices in the United States, Germany and the United Kingdom supported by a worldwide network of EHS² management professionals known as our Global Alliance (GOAL). Our GOAL professionals are located in over forty countries, and the majority has direct pharmaceutical experience.

Our major pharmaceutical multinational clients include Eli Lilly, Schering-Plough, Merck, Baxter Healthcare, Johnson & Johnson and Genentech. Recent projects involve:

- Legal compliance auditing
- Development of EHS country audit protocols
- Management system advice and system auditing
- Supply chain assessments
- Risk assessments
- Audit program reviews
- Benchmarking EHS policies and practices

"Our business model supports your pharmaceutical operations by offering a single source for consistent high quality EHS² management services worldwide."

*Cynthia L. Chiles, President
convergence consulting LLC*



Client references are available upon request.



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Our Key Global Alliance (GOAL) Partners for the Pharmaceutical Sector

North America	Consultant with over 25 year's experience - PhD, CPEA, Lead Assessor (QESH). Pharmaceutical experience with Baxter, Eli Lilly, Genentech, Proctor & Gamble, Bayer, Merck, Bristol Meyers Squibb, Roche, Abbott, Chiron, Dupont and AFC.
South America	Consultant with over 24 year's experience – BSc, Registered Lead Auditor. Former EHS Director with Novartis Biociencias in Brazil and consultancy experience with Sandoz / Novartis, Aventis, Merial, Clariant, Syngenta and FMC.
United Kingdom and Ireland	Consultant with over 15 year's experience - BSc, MBA Environmental Auditing. Six years with Eli Lilly in the UK and consultancy experience with Schering-Plough Eli Lilly, Rhodia and Merck.
Continental Europe	Consultant with over 12 year's experience - B.Eng, CPEA, CSE. Pharmaceutical project experience with Aventis, BASF, Bayer, SmithKline Beecham, Novartis and Baxter Healthcare / Oncology.
Indian Subcontinent	Consultant with over 25 year's experience - BSc, MSc, Lead Auditor SA-8000. Pharmaceutical project experience with Wyeth Lederle, Glaxo Smithkline, Pfizer, Merck and Highnoon Pharmaceuticals.
Middle East	Consultant with almost 30 year's experience - BSc, MSc, PhD. Pharmaceutical project experience includes an Agency study of the industry in Egypt and consultancy projects with El Arab Drugs Co., Unilever and El Nile Pharmaceutical Co.
Australasia	Consultant with over 30 year's experience – BSc, MSc, CPEA, Safety Auditor. Pharmaceutical project experience with Abbott Pharmaceuticals, Johnson & Johnson, Reckitt & Colman, Fernz Corp (now Nufarm Limited) and SC Johnson.
China, East Asia	Consultant with over 26 year's experience – BSc (Hons), CPEA, Certified Lead EHS Auditor, Accredited Safety Auditor. Former Safety Manager at SmithKline-Beecham (16 years) and subsequently consulted to Fisons/Aventis, SK&F, Schering-Plough, Eli Lilly and Pfizer.

In addition to our key GOAL partners we have auditors and professionals in 40 countries providing a wide range of expertise and credentials: potent compound safety, process safety, industrial hygiene, EHS compliance and management systems.